

Why be a technologist at Kershner Trading Group?

By Bob Schulz
President and Chief Information Officer

When asked 'Why be a technologist at Kershner' I find it easiest to answer by relaying my own story: what decisions brought me here and why I remain so committed.

I attended Rensselaer Polytechnic Institute and met very smart motivated people who went on to do great things. When deciding on the first move in our new careers with fellow fraternity brothers and classmates, many of us joined firms that enabled us to continue our high-tech focus: designing aircraft for Sikorski, innovating new products for Bell Labs, joining the microchip arms race, or blazing new paths in energy technology or navigation software. I was determined to find the same level of technical challenge, but with closer ties to a very dynamic business environment. The financial industry was the place for me and it has been ever since. My experience over the years taught me that, more specifically, proprietary trading is the most dynamic and most technology intensive segment in the financial industry.



Kershner Trading Group has not only satisfied my desire to focus 100% on the combination of technology and proprietary trading, it has also satisfied my desire to be part of growing something great. In larger firms I found myself in a cycle where there were periods to build something great and raise your game, and periods of largely level plateaus or even down slopes. At Kershner this cycle does not exist. Our business is more focused. Everything we do is about becoming the best short term trading shop in the world and a big part of that is delivering outstanding technology that keeps our traders ahead of the curve. We are ever on a steady advance to that end and only pause for momentary recuperation and reflection – like any good mission does.

All the ingredients are here for me: the technical challenges, the opportunity to work with cutting edge techniques and technology, unending opportunities to innovate, fantastic access to users of the technology, freely flowing feedback loops, focused business vision and strategy that remains consistent over time, open communication, healthy respect for individuals, great teamwork and above all great people.

I hope this helps answer the question "Why be a technologist at Kershner". This is why I am here.